

COMMERCIAL ENTERPRISE OMNIBUS SUPPORT SERVICES (CEOSS) HANDBOOK



Acquisition Center for Support Services (ACSS)
Marine Corps Systems Command

Updated 08 October 2003

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Introduction

In CY2002, the Marine Corps System Command (MCSC) established the Commercial Enterprise Omnibus support services (CEOss) program – a planned \$3B indefinite-delivery/indefinite quantity (IDIQ) business model intended to serve as the Command's principal business vehicle for acquiring contractor support. This business model is predicated upon competitive sourcing, performance-based requirements definition, and commercial acquisition practices. Federal Acquisition Regulation (FAR) 8.404(b)(4) authorizes agencies to issue Blanket Purchase Agreements (BPAs) with Federal Supply Schedule (FSS) contractors. CEOss BPAs have been established with, as of September, 2003, twenty-seven prime contractor teams using GSA FSS contracts. Individual Task Orders (TOs) are competitively awarded to BPA contractors respective of the area (e.g., domain) of performance. There is no maximum dollar limitation on any task order, nor any minimum order amount assigned to the BPAs. The CEOss model relies exclusively on an electronic procurement (i.e., e-commerce) system that employs web-based XML forms, intelligent content search, digital signatures, and interface with legacy database applications.

Approach

A Multiple Award Schedule (MAS) covers contracts that GSA has negotiated with a number of qualified companies for a group of related services and/or products to be delivered directly to the customer. Once GSA awards the contracts, the MCSC is authorized to order directly from the schedule contractor. The schedules contain negotiated fixed price rates and the required FAR clauses. The BPAs are augmented with applicable Defense Federal Acquisition Regulation Supplement (DFARS) clauses. In addition, orders placed via the FSS are considered compliant with the rules of full and open competition. Numerous advantages prevail over contemporary contracting methods, including:

- Easy Access to Commercially Available Services;
- Reduced Procurement Lead-Time;
- Volume Discount Pricing;
- Broader Contractor Access;
- Improved Competition within Commodity and Service areas;
- Pre-negotiated rates;
- All applicable laws and regulations have been applied; and
- Competition in Contracting Act (CICA) requirements have been met.

Domain Model

Functional domains have been established with awards made to multiple prime vendor teams within each of those domains. Domains have been developed around the following core areas of performance:

- Engineering and Scientific Services;
- Acquisition, Logistics and Administrative Services;
- Business and Analytical Services; and
- Specialty Engineering Services.

GSA's FSS currently affords the Government access to hundreds of vendors providing competitive services and products through their complement of schedules. This acquisition

methodology reflects the key attributes of the commercial buying environment, coupled with the benefits of true acquisition reform.

Typically, a contractor is awarded a GSA schedule for a five-year base period and three five-year options, essentially creating a twenty-year business arrangement. The scope of services included in these arrangements varies from contractor to contractor and may either be very broad, or narrow, in terms of service offerings. Service schedules included in the CEOss are currently limited to:

Engineering & Scientific

- 871 - Professional Engineering Services (PES)
- 70 - Information Technology (IT)
- 874 - Management, Organizational and Business Improvement Services (MOBIS)

Acquisition, Logistics & Administration

- 874 - Management, Organizational and Business Improvement Services (MOBIS)
- 874V - Logistics Worldwide (LogWorld)

Business & Analytical

- 874 - Management, Organizational and Business Improvement Services (MOBIS)
- 520 - Financial Management Services
- 69 - Training Services

Specialty Engineering

- 871 - Professional Engineering Services (PES)
- 70 - Information Technology (IT)
- 874 - Management, Organizational and Business Improvement Services (MOBIS)
- 899 - Environmental Services
- 873 - Lab Testing and Analysis Services

As commercial and Government acquisition trends change, GSA schedules may be changed, added, or deleted to ensure access to the latest state-of-the-art technology. The Schedules e-Library is the official source for complete information on the content of all GSA schedules and can be accessed at <http://www.gsaelibrary.gsa.gov/elib/Schedules.jsp>.

ACSS Overview and Approach

OVERVIEW. The Acquisition Center for Support Services (ACSS) is vested with the responsibility for developing, implementing and executing a comprehensive Advisory and Assistance Services (A&AS) program for the Marine Corps Systems Command. This consolidated office functions in an independent manner to coordinate requirements, establish contractual relationships, provide analytical and procurement planning services, and ensure appropriate regulatory compliance. The scope of responsibilities for the ACSS also incorporates recurring interface with the Command's principals to accomplish strategic planning, A&AS policy interpretation and application, and continuous performance assessment. Additionally, the ACSS serves as the principal interface with the professional services sector; responsible for industry liaison, business relations, and representation of the Command's A&AS business model to Government and commercial organizations.

The ACSS serves as the central point within the Command for the consolidation and competitive negotiation of support services requirements. The office provides a turn-key approach to task order generation and award in accordance with the Federal Acquisition Regulation (FAR) and attendant agency guidelines. Functional requirements for traditional A&AS are consolidated across four operating domains, each domain having multiple contractors providing wide-ranging services accomplished through strategic teaming arrangements. Program offices have the opportunity to develop and implement tailored business models across the entire spectrum of offered capabilities. The ACSS staff executes process management and administration, while technical compliance and delivery acceptance remains the responsibility of the program office. Performance metrics and other business data are captured by the ACSS and provided to program office staff (e.g., Directors, business-management team) to facilitate management and strategic planning for A&AS.

BPA APPROACH. Market research and assessment is the key to defining and establishing BPA's that afford the greatest value to the MCSC. The first step taken to issue the BPAs was to review and define customer requirements for services covered under the applicable schedules, including an estimate of the annual activity. We concurrently reviewed and evaluated GSA schedules for services and/or products that might meet anticipated MCSC requirements. Utilizing the results of the market research/survey, we issued Requests for Quotes (RFQ) specific to those domains that reflect MCSC technical and business requirements.

The RFQ stated the MCSC/ACSS's intent to issue BPAs to multiple, technically qualified contractors. Specific task orders are competed among this group of BPA holders and a best value selection is made each time an order is placed. The RFQ included best-value award criteria, terms and conditions for the BPA including e-commerce requirements, potential organizational conflict of interest provisions, proprietary data issues and non-disclosure statements and/or requirements. Each BPA contains a provision for quantity discounts from the FSS prices commensurate with the contractor's anticipated volume of business. The period of performance for the BPA is concurrent with the period of performance of each contractor's FSS.

Contractors for CEOss BPAs are selected based on a best value determination using the criteria outlined in the RFQ. The best value analysis supporting the BPA selection is documented.

BPAs are not contracts, they are a mutual agreement between the contractor and the MCSC, and as such, bilateral signatures are obtained. The BPA is issued as an unfunded agreement describing the terms and conditions relevant to its use. The BPA specifies the scope, estimated value, duration, GSA schedule numbers, authorized ordering offices, invoicing or billing procedures, terms and conditions, discount terms, and types of orders to be placed under the BPA. The ACSS team will annually review each CEOss BPA for currency and make necessary updates in response to changes in market conditions, sources of supply, and other pertinent factors that may warrant new arrangements. This will also include modifying existing arrangements, or canceling BPAs with suppliers who do not receive task orders or adhere to performance standards.

TASK ORDER APPROACH. GSA has determined that the rates for services contained in the contractor's price list applicable to GSA Schedules are fair and reasonable. Task Orders written under the MCSC CEOss BPA emphasize performance-based acquisition. Generally, labor is Firm Fixed Price and ODCs/travel are cost reimbursable. However, ACSS personnel, working with the responsible Project Officer, consider the level of effort and mix of labor proposed to perform the task order in making a determination that the total price is fair and reasonable. This process is supported with a proven set of deterministic models employing domain performance pricing (e.g., rates), risk, customer investment, and duration of performance to develop the

Independent Government Cost Estimate (IGCE). The IGCE and the performance objectives identified collaboratively between the customer and ACSS provides the basis for quantifying goals and outcomes in the Statement of Work.

TASK ORDER EXECUTION. The ACSS posts all draft task order requirements for a minimum of five days to promote a fair opportunity for consideration. During this period, contractors are afforded the opportunity to submit questions regarding the draft requirement. At the conclusion of this five-day period, a Task Order Proposal Request (TOPR) is provided to those vendors that have expressed interest in responding to the formal RFQ. Posting the requirement via the ACSS eP² system ensures all aspects of FAR compliance. In addition to written responses, the ACSS office will consider other innovative means to accomplish efficient awards, such as Oral Presentations.

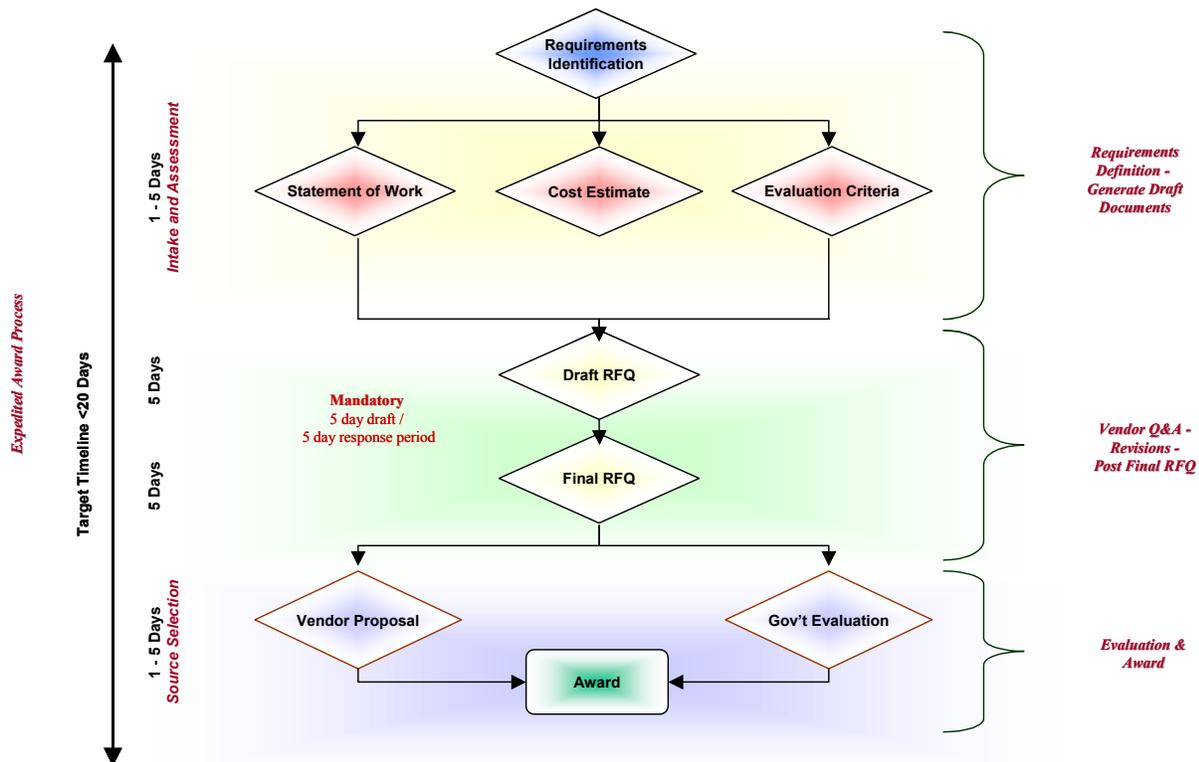


Fig. 1 – eP² Task Order Processing

The evaluation criteria for all competitive CEOss TOPR’s reflect best practices for performance-based acquisition. The FAR encourages consideration of non-price evaluation factors as part of the best value analysis. In making the best value determination, it is possible that after conducting a tradeoff analysis of the proposals, the lowest price may not necessarily represent the best value. After responses have been evaluated against the factors identified in the TOPR, and the contractor’s rates have been verified, the order is placed with the contractor that represents the best value to meet the Government’s needs.

HOW eP² WORKS: In Figure 1, once a customer has submitted a service request, ACSS sets an appointment and reviews the requirement with the customer (generally, within 2-3 days). The purpose of the review process is to define critical path performance requirements, generate an associated price and risk based upon the critical path, and set sensitivities to accommodate vendor domain pricing. At the conclusion of the process, a cost estimate (e.g., IGCE) is

generated and evaluation criteria are set. The ACSS then generates a Draft Statement of Work (DSOW) derived from the performance objectives and outputs of the models. This is typically accomplished within a short time frame of 2 - 3 days. Following customer review and approval, the draft RFQ, which includes the DSOW and evaluation priorities, is posted in eP² aligned with the appropriate domain. The DRFQ remains active in the draft phase for 5-days to allow vendors within the domain to review content and post questions. Questions and answers are posted on the site anonymously, available to all vendors in that domain, as well as the customer. At the conclusion of the 5-day period, the final RFQ (FRFQ) is posted for those vendors that have requested it (electronically). The FRFQ will also remain active for 5-days, however no further Q&A is allowed at that point. At the conclusion of the 5-day period, vendors may submit electronic proposals. Source selection and award takes ~5-days thereafter, utilizing the vendor proposal and the Government's evaluation criteria. The entire process takes ~20 business days, although FY03 metrics captured by ACSS indicated that 18-days is most likely.

TASK ORDER AWARD AND DISTRIBUTION. Task Orders are generated and distributed using the ACSS' eP² system. Distribution of task orders to program office and financial management personnel is accomplished electronically via the eP² interface, or by employing MS Outlook.

Administration

ORGANIZATIONAL CONFLICTS OF INTEREST. The PCO and Contracting Officer's Representative (COR) will review issues of OCI prior to issuance of a TOPR. Restrictions may be placed on contractors at the discretion of the Government should issues of OCI be confirmed. Such restrictions shall be consistent with FAR 9.505.

SUBCONTRACTING & TEAMING ARRANGEMENTS. Subcontracting and Contractor Team arrangements by FSS contractors are encouraged to ensure mission success, however, proposed arrangements with non-schedule subcontractors must be clearly identified in proposals to the Government. Identification must include the scope of the work to be performed as well as the method of inclusion (i.e. labor category and rates or other direct cost (ODC)). If a task order is awarded to a contractor who proposed a Non-Schedule subcontractor as an ODC, that subcontracting arrangement is not subject to the GSA Industrial Funding Fee (IFF). However, in the absence of a competitive procurement, the PCO will be required to determine the price reasonableness of the subcontractors proposed rates to validate pricing. The CEOss BPAs will allow fixed fee for Non Schedule subcontracts proposed as ODCs at the discretion of the PCO. Non-Schedule fixed fee shall not exceed 8% for subcontracts.

The following table represents possible Teaming Arrangements and methods to subcontract using the CEOss BPA:

| Subcontracting / Teaming Arrangements | | |
|--|--|---|
| If... | Then... | And... |
| Two Contractors have GSA Schedules | You can have a Contractor Teaming Arrangement. | One Prime Contractor will be designated as the Contractor Team Leader (Prime BPA holder). |

| Subcontracting / Teaming Arrangements | | |
|--|---|---|
| If... | Then... | And... |
| A team member has a GSA Schedule | The Prime Contractor can propose the team member using the team member's GSA rates OR the Prime Contractor can map the team member into it's own GSA rates. | May not add additional fee to the team member's rates above the Prime's schedule rates. Any discount passed to the Prime by the team member can be retained by the Prime or passed in whole or in part to the Government. |
| A Subcontractor doesn't have a GSA Schedule | The Prime Contractor can map the Subcontractor into it's own GSA rates OR The Prime Contractor can propose the Subcontractor as an ODC (subject to PCO prior approval). | Follow the procedures outlined above This practice is discouraged and carries with it a substantially higher risk assessment. |

Contractors may only receive a prime BPA award under one (1) of the four domains. However, contractors are permitted to team with any number of vendors in all of the domains. For example, if a contractor receives a prime BPA award under the domain of Engineering and Scientific, they are allowed to be a team member within any of the domains. Additionally, the contractor may participate on as many teams within each of the domains as they can accommodate.

INCIDENTAL ITEMS & OTHER DIRECT COSTS (ODCs). Open market (non-supply schedule) items may be added to individual task orders if the items are clearly labeled as such on the order, all applicable acquisition regulations have been followed, and the ACSS contracting officer has determined price reasonableness for the open market items. Open Market items included as ODCs on individual Task Orders are not subject to the GSA Industrial Funding Fee (IFF). The Contracting Officer may request the advice and assistance of other experts, including the Defense Contract Audit Agency (DCAA) to ensure that an appropriate cost analysis is performed. If sufficient information is not available to determine price reasonableness, and the value of the incidental items/ODCs exceeds \$550,000, cost or pricing data may be obtained in accordance with FAR 15.403-4. Incidental Items/ODCs may be placed on the task order using Cost Reimbursement type CLINs. The Government will not reimburse facilitization costs (e.g. cell phones, laptops, etc).

BID & PROPOSAL COSTS. All costs associated with the marketing, development, proposal preparation, presentation, submission and negotiation in response to any task request or task order shall be at the contractor's expense and are unallowable.

TERMINATION. The PCO can exercise the authority of the Government to terminate or cancel any individual order placed with a schedule contractor. GSA does not get involved in this process. The ACSS PCO may terminate any individual BPA at any time by providing at least thirty days written notice to the contractor. The contractor, with the written consent of the ACSS PCO, may terminate their individual BPA upon at least 30 days written notice. Termination of the BPA agreement does not constitute termination of any active task order issued prior to the termination notice.

PERFORMANCE MONITORING. Past performance information is relevant information for future task order best value determination purposes, regarding a contractor's actions under previously

awarded task orders. Performance monitoring includes, for example, the contractor’s record of conforming to contract requirements and to standards of good workmanship; the contractor’s adherence to contract schedules, including administrative aspects of performance; the contractor’s history of reasonable and cooperative behavior and commitment to customer satisfaction; and generally, the contractor’s business like concern for the interests of the customer.

PROGRAM OFFICE RESPONSIBILITIES. Once task orders are awarded, ownership remains with the program office. This means that the COR, or designated task order sponsor, is responsible for ensuring the following:

- Deliverables are received in accordance with the task order delivery schedule;
- Government responses to deliverables are provided to the contractor in a timely manner;
- Invoices are processed in a timely manner;
- Payment problems are resolved*; and
- Metrics compliance information is captured.

* The ACSS office will assist the COR in resolving payment problems.

Domain Descriptions

The Marine Corps Systems Command (MCSC), Commercial Enterprise Omnibus support services (CEOss) business model is predicated upon Blanket Purchase Agreements (BPAs) established with Federal Supply Service (FSS) vendors. Four principal domains have been defined to capture the work requirements of the Command. Within each domain an allocation of historical work has been identified that reflects a general, five-year trend. Each domain encompasses a variety of support requirements that reflect the scope of services offered through the FSS Multiple Award Schedules (MAS). Fig. 2 provides a breakout of the historical percentages of work across the Command's commodity areas: Seventy-five percent (75%) of MCSC support requirements fall into the **Engineering and Scientific** and **Acquisition, Logistics & Administrative** domains. The remaining twenty-five percent (25%) is distributed between **Specialty Engineering** and **Business and Analytical** domains.

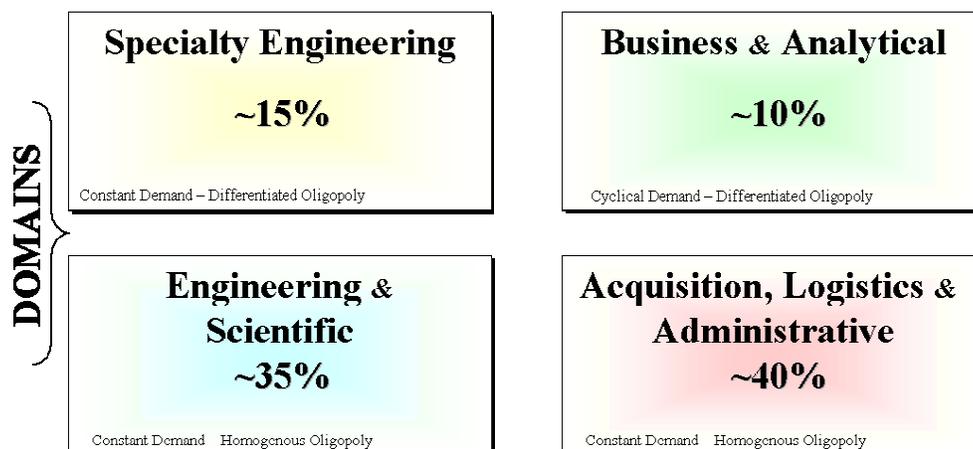


Fig. 2 – Historical Work Allocation Across CEOss Domains

The following GSA FSS schedules are considered to provide the support basis within each of the CEOss domains:

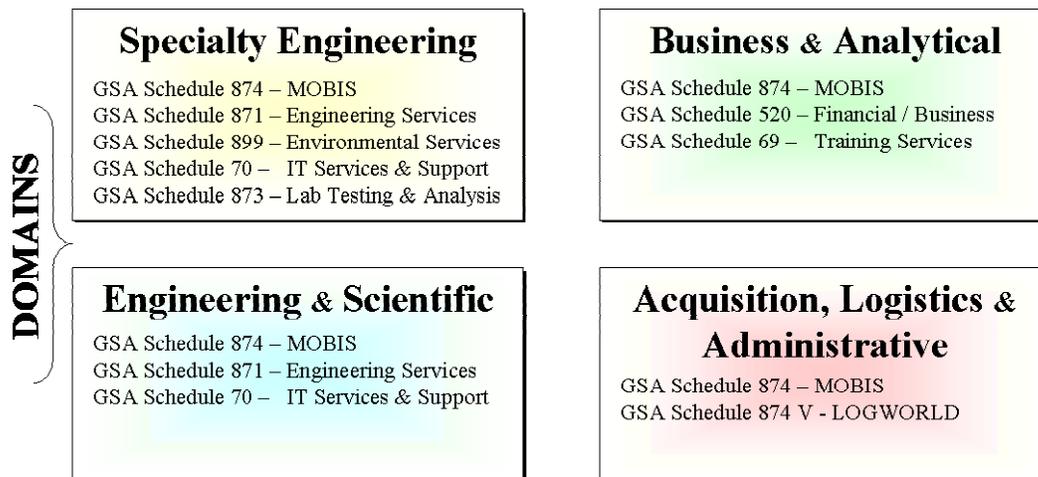


FIG. 3 - GSA SCHEDULES WITHIN CEOSS DOMAINS

Vendors may have only one (1) prime award across all four domains. BPAs form the basis for prime vendor awards within the domains, however, there is no limitations of the number of teammates or participation in subcontracting relationships. As an example, a vendor could have a prime award in the Engineering and Scientific domain, as well as hold team member positions in any of the other three, or even in the same domain under which they are a prime.

A number of considerations affect the ACSS decision into which domain a Task Order Proposal Request (TOPR) is issued. ACSS models the task order performance objectives (e.g., critical path) and builds out a cost estimate (collaboratively) with the Project Officer. Once this is accomplished the percentages of effort and forecast cost are compared with the operating costs and capabilities for each of the four domains. The domain illustrating the best fit, e.g., performance capability at the expected prices, is the recipient of the task order. As such, TOPRs are developed and competed within the domain that illustrates the greatest preponderance of the requirements. As a result, work requirements for any of the domains may be included in the TOPR. As an example, a TOPR released in the Engineering and Scientific Domain may have requirements that also cross into the Business and Analytical and Acquisition, Logistics and Administration domains. Requirements will not be considered on a mutually exclusive domain basis, such that requirements would have to be deliberately fragmented to fit into each for the four domains.

ENGINEERING AND SCIENTIFIC DOMAIN

The scope of services within this domain includes, but is not limited to the range of specialties defined by the following GSA FSS schedules:

FSS SCHEDULE

Schedule 70 *Commercial Information Technology Equipment, Software & Services*

INCLUSIVE SINs or GENERAL SCOPE

Information Technology Services - Includes resources and facilities management, database planning and design, systems analysis and design, network services, programming, millennium conversion services, conversion and implementation support, network services project management, data/records management, subscriptions/publications (electronic media), and other services including:

- Equipment Maintenance
- Software, Term License
- Software, Perpetual License
- Application Service Providers
- Software Maintenance
- Classroom Training
- Professional Information Technology Services
- Electronic Commerce Services
- Telecommunications Transmission Services
- Mobile and Wireless Technology
- Enterprise Resource Programs
- Information Assurance
- Financial Management Services Software

Schedule 871 *Professional Engineering Services (PES)*

871-1 STRATEGIC PLANNING FOR TECHNOLOGY PROGRAMS/ACTIVITIES

871-2 CONCEPT DEVELOPMENT & REQUIREMENTS ANALYSIS

871-3 SYSTEM DESIGN, ENGINEERING & INTEGRATION

871-4 TEST & EVALUATION

871-5 INTEGRATED LOGISTICS SUPPORT

871-6 ACQUISITION & LIFE CYCLE MANAGEMENT

Schedule 874 *Management, Organization & Business Improvement Service (MOBIS)*

874-1 CONSULTING SERVICES

874-2 FACILITATION SERVICES

874-3 SURVEY SERVICES

874-4 TRAINING SERVICES

874-7 BUSINESS & MANAGEMENT IMPROVEMENT

While the variety of services required under this domain are generally known, the specific tasks to be ordered and accomplished over the coming years, as well as their distribution across the Command, are not specifically defined. As an acquisition Command, MCSC is responding to growing responsibilities for life cycle support of its systems, comprehensive engineering support, and scientific analytical support. The continuing emergence and rapid adoption of new technologies, particularly as they impact both developing and fielded items, strongly suggest that support services tasks will consider the full range of technical disciplines encompassed by logistics, systems engineering, program management, and test and evaluation.

ACQUISITION, LOGISTICS AND ADMINISTRATION DOMAIN

The scope of services encompassed within this domain includes, but are not limited to the range of specialties defined by the following GSA FSS schedules:

FSS SCHEDULE

Schedule 874 *Management, Organization & Business Improvement Service (MOBIS)*

INCLUSIVE SINs or GENERAL SCOPE

874-1 CONSULTING SERVICES
874-2 FACILITATION SERVICES
874-3 SURVEY SERVICES
874-4 TRAINING SERVICES
874-7 BUSINESS & MANAGEMENT IMPROVEMENT

Schedule 874 V *Logistics Worldwide (LOGWORLD)*

871-501 SUPPLY & VALUE CHAIN MANAGEMENT
871-502 ACQUISITION LOGISTICS
871-503 DISTRIBUTION & TRANSPORTATION LOGISTICS
871-504 DEPLOYMENT LOGISTICS
871-505 LOGISTICS TRAINING SERVICES
871-506 SUPPORT PRODUCTS
871-507 INTRODUCTION OF NEW SERVICES

While the variety of services required under this domain are generally known, the specific tasks to be ordered and accomplished over the coming years, as well as their distribution across the Command, are not specifically defined. As an acquisition Command, MCSC is responding to growing responsibilities for life cycle support of its systems, comprehensive engineering support, and scientific analytical support. The continuing emergence and rapid adoption of new technologies, particularly as they impact both developing and fielded items, strongly suggest that support services tasks will consider the full range of technical disciplines encompassed by logistics, systems engineering, program management, and test and evaluation.

BUSINESS AND ANALYTICAL DOMAIN

The scope of services encompassed within this domain includes, but are not limited to the range of specialties defined by the following GSA FSS schedules:

FSS SCHEDULE

Schedule 520 *Financial and Business Solutions (FABS)*

Effective 4/1/02 schedules 621,732 1A, and 872 consolidated into this schedule. Verify with your GSA schedule sponsor your inclusion in the 520 series.

INCLUSIVE SINs or GENERAL SCOPE

520-1 PROGRAM FINANCIAL ADVISOR
520-11 TRANSPORTATION AUDITS
520-12 BUDGETING
520-13 COMPLEMENTARY FINANCIAL MGMT SERVICES
520-14 AUDIT & FINANCIAL TRAINING SERVICES
520-16 BUSINESS INFORMATION SERVICES
520-7 FINANCIAL 7 PERFORMANCE AUDITS

FSS SCHEDULE**INCLUSIVE SINS or GENERAL SCOPE**

Schedule 874 *Management, Organization & Business Improvement Service (MOBIS)*

874-1 CONSULTING SERVICES
874-2 FACILITATION SERVICES
874-3 SURVEY SERVICES
874-4 TRAINING SERVICES
874-7 BUSINESS & MANAGEMENT IMPROVEMENT

Schedule 69 *Training Aids & Devices, Instructor-Led Training, Course Development, Test Administration*

27-600 ACQUISITION TRAINING FOR 1102S
27-200 PRINTED INSTRUCTIONAL MATERIAL
27-300 PREPARED AUDIO & VISUAL MATERIAL
27-400 INSTRUCTOR LED TRAINING
27-500 COURSE DEVELOPMENT & TEST ADMIN

While the variety of services required under this domain are generally known, the specific tasks to be ordered and accomplished over the coming years, as well as their distribution across the Command, are not specifically defined. As an acquisition Command, MCSC is responding to growing responsibilities for life cycle support of its systems, comprehensive engineering support, and scientific analytical support. The continuing emergence and rapid adoption of new technologies, particularly as they impact both developing and fielded items, strongly suggest that support services tasks will consider the full range of technical disciplines encompassed by logistics, systems engineering, program management, and test and evaluation.

SPECIALTY ENGINEERING DOMAIN

The scope of services encompassed within this domain includes, but are not limited to the range of specialties defined by the following GSA FSS schedules:

FSS SCHEDULE**INCLUSIVE SINS or GENERAL SCOPE**

Schedule 873 *Laboratory Testing and Analysis*

873-1 MECHANICAL TESTING EVALUATION & ANALYSIS
873-2 CHEMICAL TESTING & ANALYSIS
873-3 ELECTRIC TESTING & ANALYSIS
873-4 GEOTECHNICAL/THERMAL TESTING & ANALYSIS
873-7 NEW TESTING & ANALYSIS

Schedule 874 *Management, Organization & Business Improvement Service (MOBIS)*

874-1 CONSULTING SERVICES
874-2 FACILITATION SERVICES
874-3 SURVEY SERVICES
874-4 TRAINING SERVICES
874-7 BUSINESS & MANAGEMENT IMPROVEMENT

Firms that offer highly specialized services within Schedule 874 – such that those services are limited to individual competencies cited herein – should submit their schedule in this domain. For example, if your firm specializes only in survey services, or specific business disciplines, etc.

FSS SCHEDULE**Schedule 871** *Professional Engineering Services (PES)*

Firms that offer highly specialized services within Schedule 871 – such that those services are limited to individual competencies cited herein – should submit their schedule in this domain. For example, if your firm specializes only in specific system design, test & evaluation, etc.

Schedule 899 *Environmental Services***Schedule 70** *Commercial Information Technology Equipment, Software & Services*

Firms that offer highly specialized services within Schedule 70 – such that those services are limited to individual competencies cited herein – should submit their schedule in this domain. For example, if your firm specializes only in software coding; Oracle financial systems; software IV&V; HRIS; etc.

INCLUSIVE SINs or GENERAL SCOPE

871-1 STRATEGIC PLANNING FOR TECHNOLOGY PROGRAMS/ACTIVITIES

871-2 CONCEPT DEVELOPMENT & REQUIREMENTS ANALYSIS

871-3 SYSTEM DESIGN, ENGINEERING & INTEGRATION

871-4 TEST & EVALUATION

871-5 INTEGRATED LOGISTICS SUPPORT

871-6 ACQUISITION & LIFE CYCLE MANAGEMENT

899-8 REMEDIATION SERVICES

899-2 ENVIRONMENTAL COMPLIANCE

899-3 ENVIRONMENTAL OCCUPATIONAL TRAINING

899-1 ENVIRONMENTAL PLANNING SERVICES

899-99 NEW ENVIRONMENTAL TECHNOLOGIES

Information Technology Services - Includes resources and facilities management, database planning and design, systems analysis and design, network services, programming, millennium conversion services, conversion and implementation support, network services project management, data/records management, subscriptions/publications (electronic media), and other services including:

- Equipment Maintenance
- Software, Term License
- Software, Perpetual License
- Application Service Providers
- Software Maintenance
- Classroom Training
- Professional Information Technology Services
- Electronic Commerce Services
- Telecommunications Transmission Services
- Mobile and Wireless Technology
- Enterprise Resource Programs
- Information Assurance
- Financial Management Services Software

While the variety of services required under domain are generally known, the specific tasks to be ordered and accomplished over the coming years, as well as their distribution across the Command, are not specifically defined. As an acquisition Command, MCSC is responding to growing responsibilities for life cycle support of its systems, comprehensive engineering support, and scientific analytical support. The continuing emergence and rapid adoption of new technologies, particularly as they impact both developing and fielded items, strongly suggest that support services tasks will consider the full range of technical disciplines encompassed by logistics, systems engineering, program management, and test and evaluation.

APPENDIX A 2004 CEOss Vendors

| Engineering and Scientific | | | | | | | |
|----------------------------|-----------------|----------------|--------------|------------------------------|---------------------------|------------------|-----------------|
| AERA | Anteon | BAE | DCS | Gryphon | NGIT | OSEC | Sverdrup |
| BMH | Access Systems | ACS | BMH | AOT | AERA | Advanetrix, Inc. | Booz Allen |
| EDO | AMTI | AOT | EG&G | BAE | ASC | BAE Systems | CSC |
| INS | ASC | Bearing Point | ENTECH | Booz Allen | AT&T | CSC | Davis Defense |
| MKI | CACI | Booz Allen | Integic | EG&G | BAE Systems | EMA | Flagship |
| NGIT | Computing Tech | BRTRC | ISI | INS | BAE, Analytical Solutions | General Dynamics | Geocenters |
| Professional Solutions | Cruz Assoc. | Camber Corp. | KSJ& Assoc. | JJMA | BAH | Kalman | IBM |
| Raytheon | Day & Zimmerman | Digital Access | ManTech | MKI | Battelle | L-3/ILEX | JHT |
| Robbins Gioia | Decision Eng. | DTI Assoc. | Noesis | Pendragon | Bulldog | ManTech | Kalman |
| SAIC | ENSCO | EG&G | SRC | Premier Professional Systems | Coalescent Tech. | MTC Services | MCR Federal |
| Sentel | ENTECH | Gryphon | Survive Eng. | Versar Inc. | Decision Eng. | Titan | MKI |
| Sierra Cyber | GTRI | JJMA | SwRI | Vredenburg | EG&G | Vredenburg | NATC |
| SRA | ISI | MTC | TSC | | EMA | | New Breed |
| | MKI | NGIT | | | LABBLEE | | PDSI |
| | Penn State | OSEC | | | MCR Federal | | Portal Dynamics |
| | Robbins Gioia | SENTEL | | | MDA Tech. | | STI |
| | SAIC | Thomas Assoc. | | | MKI | | Versar |
| | SDS | TMG | | | MTC | | |
| | Sentel | UNITECH | | | MTI | | |
| | Sierra Cyber | VSE | | | Oracle | | |
| | Smartronix | | | | RNB Technologies | | |
| | Technolote | | | | Stanley Assoc. | | |
| | Titan | | | | Titan | | |
| | TSC | | | | | | |

Fig. 4 - Engineering & Scientific Domain Prime Vendor Teams

| ACQUISITION, LOGISTICS & ADMIN | | | | | | |
|--------------------------------|---------------------------------|------------------------------|-----------------|---------------------------|------------------|--|
| CACI/ASG | EG&G | ISI | INS | MKI | TITAN | |
| CACI, Inc. | ACS Defense, Inc. | Anteon Corporation | AERA | Access Systems | Anteon | |
| Anteon | BAE Systems | AOT | AMS | Anteon | AOT | |
| AOT | Battelle Memorial Institute | ARINC | ATEC | Battelle | AT&T | |
| Battelle | BMH Associates, Inc. | Booz Allen Hamilton | BRTRC | BearingPoint | Battelle | |
| Bearing Point, Inc. | BOOZ ALLEN | DCS Corporation | CoTs | Coalescent Technologies | EMA | |
| Booz Allen Hamilton | Camber Corporation | IHS | DDL Omni | CSC | LMI | |
| Coalescent Technologies | DCS Corporation | Jacobs Sverdrup | EG&G | Davis Defense Group, Inc. | MCR Federal | |
| Davis Defense | EDO Corporation | Lion-Vallen Industries (LVI) | ENTECH | Gryphon Tech. | MKI | |
| Entech, Inc. | GRYPHON | LMI | Gray Hawk | Jacobs Sverdrup | NATC | |
| IHS | INS | MCR Federal | Gryphon | Kalman & Company | Northrop-Grumman | |
| Info. Manufacturing Corp. | International Consultants, Inc. | MTS Technologies, Inc. | ManTech | NGIT | OSEC | |
| MTC | JJMA | Portal Dynamics (PD) | Oracle | Progressive Data Systems | Smartronix | |
| MTS Technologies, Inc. | MTC | Radian, Inc. | Portal Dynamics | Simulation Technologies | | |
| Portal Dynamics | NGIT | Sapient Corporation | RNB | Tecolote Research | | |
| Robbins-Gioia | OSEC | | Robbins-Gioia | Titan Systems | | |
| SAIC | Resource Consultants, Inc. | | SAIC | | | |
| UNITECH | RNB Technologies, Inc. | | SENTEL | | | |
| | Stanley Associates, Inc. | | SRA | | | |
| | SURVICE Engineering Company | | Uii | | | |
| | Technomics | | Vredenburg | | | |

Fig. 5 - Acquisition, Logistics and Administration Domain Prime Vendor Teams

| BUSINESS AND ANALYTICAL | | | |
|-------------------------|------------|-------------------------|---------------------------------------|
| KALMAN | BOOZ ALLEN | MCR FEDERAL | VREDENBURG |
| MKI | AOT | FlaggShipp | American Management Systems |
| Battelle | BAE | Galorath Incorporated | C-Cubed Corporation |
| OSEC | CACI | Information Spectrum | Don Patterson Associates |
| Sverdrup | CSC | Jacobs Sverdrup | Dynamics Research Corporation |
| Versar | EG&G | MKI Systems | Gryphon Technologies |
| | Gryphon | Northrop Grumman IT | Information Network Systems |
| | ISI | Sentel Corp. | J.J. McMullin & Associates |
| | MKI | SRA International, Inc. | ManTech International Corporation |
| | NATC | Titan Systems | Ocean Systems Engineering Corporation |
| | NGIT | | Palisade Corporation |
| | RNB | | Portal Dynamics Corporation |
| | SAIC | | |
| | Sapient | | |
| | Smartronix | | |
| | Sverdrup | | |
| | Tecolote | | |
| | UNITECH | | |
| | Versar | | |

Fig. 6 - Business and Analytical Domain Prime Vendor Teams

| Specialty Engineering | | | | | | | | | |
|-----------------------|--------------------|------------------|--------------------------------|------------------------------|--------------|-----------------|---------------------|---------|--|
| AT&T | EMA | ManTech | MTC | AOT | BATTELLE | CSC | SENTEL | UNITECH | |
| Appian Corp. | Anteon | EDO | ACS | Booz Allen Hamilton | BAE | AOT | AERA | AERA | |
| CSC | AOT | Computing Tech | BAE | Camber Corporation | BearingPoint | AT&T | ANTEON | BAH | |
| Data Scientific Corp. | BAE | Dataline | CENTRA Tech | Coalescent Technologies | CACI | BAH | C-Cubed Corporation | BMH | |
| Dataline | CDM Tech | DCS | Computing Tech | CSC | EG&G | BearingPoint | Day and Zimmerman | CACI | |
| ESH Group | DCS | EDSI | EAI | Digital Access Corporation | MTC | GD-NS | Grey Hawk Systems | ENTECH | |
| Integic | FAAC | ETSI | EMA | EDSI | MTS | Jacobs Sverdrup | IBM | ManTech | |
| MKI | MCR Federal | INDUS Technology | Georgia Tech Research | E-OIR Measurements, Inc. | NATC | JJMA | INS | NATC | |
| PDS | MTC | INS | NATC | Grey Hawk Systems, Inc. | NGIT | MKI | MCR Federal | Radian | |
| SAIC | MTC Services Corp. | ORINCON | National Technical Systems | Gryphon Technologies, Inc. | Oracle | MTC | Robbins-Gioia | SAIC | |
| Sierra Cyber | Noesis, Inc. | OSEC | NAVAIR Weapons Div. China Lake | Information Systems, Inc. | Titan | OSEC | SAIC | TMG | |
| Titan | OSEC | PDS | NSWC Dahlgren | John J. McMullen Associates | Veridian | RL Phillips | TEI | | |
| | PDS | SAIC | Sierra Cyber | Port Tobacco Consulting, LLC | | RNB | TMG | | |
| | PHACIL | Sierra Cyber | SimVentions | Portal Dynamics, Inc. | | Smartronix | | | |
| | Robbins Gioia | Vredenburg | | Radian Inc. | | | | | |
| | Sensis | | | Simulation Technologies Inc. | | | | | |
| | Titan | | | Thomas Associates, Inc. | | | | | |
| | TSC | | | Titan Systems, Inc. | | | | | |
| | VSE | | | URS Corporation | | | | | |
| | | | | VSE Corporation | | | | | |

Fig. 7 - Specialty Engineering Domain Prime Vendor Teams