

FY07 Vendor Workshop Questions

1	<p>If priming in a domain, can I be on another prime's team in the same domain.</p> <p>No, teaming among prime firms "within" the domain is forbidden. Your firm may be on as many teams, across the <u>other</u> domains as you deem viable. There are no government restrictions on your business strategy outside your prime domain.</p>
2	<p>Are there any restrictions on the size of vendor teams?</p> <p>No. However, your required level of competition will be based upon team size: If your team size has ≤ 10 members, your bid rate shall be 50% of all task orders; If your team has > 11 but ≤ 15 members, your bid rate shall be 75% of all task orders; If your team has > 16 members, your bid rate shall be 100% of all task orders. New prime vendor are normally given two years to meet competition requirements.</p>
3	<p>How should I go about assembling a team that can be competitive under CEOss?</p> <p>ACSS has posted a substantial amount of planning information on their web site. This information includes current briefings, handbooks, and POCs, as well as archival information from the previous "Open Season" year. Interested vendors should review the materials available, open dialogue with current prime vendors, and develop a suitable business model that will support their interests and team concept.</p>
4	<p>How many new primes will be selected in the ES/SE Domain?</p> <p>The decision will be based upon the number and quality of the responses received.</p>
5	<p>How does ACSS develop an Independent Government Cost Estimate (IGCE)?</p> <p>ACSS utilizes a risk adjusted cost estimates based on a variety of modeling and simulation tools to determine the IGCE. The tutorial on the web site will provide you with additional insights into our methodologies.</p>
6	<p>Will there be an Open Season Next Year? What domains will open up?</p> <p>"Open Season" is an annual event, based upon Command requirements and other factors.</p>
7	<p>Describe what is meant by an ES/SE CEOss Full Time Equivalent (FTE) of 168K.</p> <p>A FTE equal to one contractor person working a full-time work schedule for a year. The current average government cost for a FTE in the ES/SE domain is 168K.</p>
8	<p>Is my firm limited to subcontracting participation under CEOss?</p> <p>No. Your firm may be on as many teams, across as many domains as you deem viable. There are no government restrictions on your business strategy.</p>
9	<p>What are provisions for small business prime opportunities? Do you encourage/enforce small business participation goals?</p> <p>Small businesses compete on an even-footing with other vendors. Per Far 8 there are no set-aside provisions for small businesses. Currently small business account for 30% of CEOss revenues.</p>
10	<p>Is Contractor Teaming Arrangements (CTA) ever used or just prime-sub arrangements? If not, would this type of arrangement ever be considered?</p> <p>We use only the conventional prime-subcontractor arrangements.</p>
11.	<p>Are there any mentor-protégé programs in place to support prime/subcontractor relationship building?</p> <p>No.</p>
12	<p>If you are on an existing team and want to prime in that domain, do you have to withdraw from that team before you submit your proposal to become a prime?</p> <p>Actions between your firm and your prime's firm (e.g., whether you inform them of your intention, or not) are not governed by ACSS business rules.</p>